



Pete Stavros – KKR – C.H.I. Overhead Doors

Top Quotes

1. Private equity is all about aligning incentives and driving change. That's what the industry was founded on.
2. When you have a good asset for sale, speed and certainty are only worth so much. The pre-emption process is a fascinating psychological game to convince the other side it is not worth going through the process.
3. Private equity is making a mistake by aggregating all the economics to a sliver of the company.
4. We look for good companies that we can inflect in meaningful ways, through operations, acquisitions of growth, strategic repositioning, and top grading talent.
5. Even if it's a great business, we're looking for an opportunity to inflect growth or take up margins massively. C.H.I. Overhead Doors fit that transformation program. We saw something that was good that could be so much more.